



# Hall, Render, Killian, Heath & Lyman

74,000 Sq. Ft. (68,000 Sq. Ft.)  
Over 1 Million Dollars Saved

## The Challenge:

- Inventory 130 attorney offices, conference rooms and file rooms
- Select new furniture within budget to support well-being and today's workforce
- Manage relocation of 234 people

*"Relocation Strategies was a huge help, we could not have done this without them and stayed within the budget!"*

**Nancy Huffman**  
Director of Office Services  
Hall, Render, Killian, Heath & Lyman

## The Solution:

- Attended furniture trade show in Chicago with client to identify key furniture features
- Wrote furniture specs and competitively bid out furniture, glass walls and move services
- Identified move scope and developed schedule

## The Summary:

- Supported the owner during design, procurement and construction phases
- Prepared staff for 12 days of moving
- Provided additional services as owner requested as need to accomplish the project
- Saved client \$252,000 by bidding out glass walls and doors
- Over one million in estimated savings by re-using existing furniture

