



University Hall

The Challenge:

- A large Indiana university was thrilled to build a new 5 story building, but they needed assistance figuring out the scope of new furniture needs and a corresponding budget
- New building would bring together 13 units from several campus and off-campus locations

The Solution:

- Met with representatives of each unit and inventoried their existing furniture
- After assessing needs for new furniture, we developed a budget and specification for the furniture bid
- Worked closely with the university's purchasing manager compiling the results of the bid and issuing a comparison summary

The Summary:

- Furniture bid was split between five vendors
- Relocation Strategies scheduled the installations and provide inspection of new furnishings
- Hiring Relocation Strategies allowed the university architect's office to focus on construction and client management
- By virtue of Relocation Strategies planning and the bidding process, we saved the university close to \$1 million on furniture

